

JONATHAN WOON

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EDUCATION

Ph.D. in Political Economics, June 2005
Stanford University, Graduate School of Business

S.B. in Political Science with a minor in Economics, June 2000
Massachusetts Institute of Technology

RESEARCH INTERESTS

Experimental and behavioral political economy, behavioral game theory, formal theory, empirical implications of theoretical models, voting, elections, representation, political parties, Congress, American politics, strategic communication

ACADEMIC APPOINTMENTS

University of Pittsburgh

Professor of Political Science and Economics, 2018-present
Associate Professor of Political Science and Economics, 2014-2018
Associate Professor of Political Science, 2012-2014
Faculty Affiliate, Pittsburgh Experimental Economics Laboratory, 2011-present
Assistant Professor of Political Science, 2007-2012

Carnegie Mellon University

Assistant Professor of Social and Decision Sciences, 2005-2007

ADMINISTRATIVE APPOINTMENTS

University of Pittsburgh

Department Chair, Department of Political Science, 2018-present
Acting Department Chair, Department of Political Science, January-August 2017
Director of Undergraduate Studies, Department of Political Science, 2015-2018
Director, Center for the Study of American Politics and Society, 2013-present

VISITING POSITIONS

Stanford University, Graduate School of Business, July 2015, July 2016, July 2017
University of Amsterdam, Department of Economics and Center for Research in Experimental Economics and Political Decision Making, April-June 2014
Vanderbilt University, Center for the Study of Democratic Institutions, February 2014

PEER-REVIEWED PUBLICATIONS

- Woon, Jonathan. Forthcoming. "Primaries and Polarization: Behavioral Theory and Experimental Evidence." *American Political Science Review*
- Dancey, Logan, Matthew Tarpey, and Jonathan Woon. Forthcoming. "The Macro Dynamics of Partisan Advantage." *Political Research Quarterly*
- Chaudoin, Stephen and Jonathan Woon. 2018. "How Hard to Fight? Cross-Player Effects and Strategic Sophistication in an Asymmetric Contest Experiment" *Journal of Politics*
- Cook, Ian P. and Jonathan Woon. 2017. "Time and Punishment: Concession and Blame in Political Standoffs" *Journal of Economic Behavior & Organization*
- Minozzi, William and Jonathan Woon. 2016. "Competition, Preference Uncertainty, and Jamming: A Strategic Communication Experiment" *Games and Economic Behavior* 96: 97-114.
- Woon, Jonathan and Ian P. Cook. 2015. "Competing Gridlock Models and Status Quo Policies" *Political Analysis* 23(3): 385-399.
- Kanthak, Kristin and Jonathan Woon. 2015. "Women Don't Run? Election Aversion and Candidate Entry" *American Journal of Political Science* 59(3): 595-612.
- Woon, Jonathan. 2014. "An Experimental Study of Electoral Incentives and Institutional Choice" *Journal of Experimental Political Science* 1(2): 181-200.
- Anderson, Sarah and Jonathan Woon. 2014. "Delaying the Buck: Timing and Strategic Advantages in Executive-Legislative Bargaining over Appropriations" *Congress & The Presidency* 41(1):25-48
- Minozzi, William and Jonathan Woon. 2013. "Lying Aversion, Lobbying, and Context in a Strategic Communication Experiment" *Journal of Theoretical Politics* 25(3): 309-337
- Woon, Jonathan. 2012. "Democratic Accountability and Retrospective Voting: A Laboratory Experiment" *American Journal of Political Science* 56(4): 913-930
- Woon, Jonathan and Sarah Anderson. 2012. "Political Bargaining and the Timing of Congressional Appropriations" *Legislative Studies Quarterly* 37(4): 409-436
- Hamman, John, Roberto Weber, and Jonathan Woon. 2011. "An Experimental Investigation of Electoral Delegation and the Provision of Public Goods" *American Journal of Political Science* 55(4): 737-751
- Pope, Jeremy C. and Jonathan Woon. 2009. "Measuring Changes in American Party Reputations, 1939-2004." *Political Research Quarterly* 62(4): 653-661
- Woon, Jonathan. 2009. "Change we Can Believe In? Using Political Science to Predict Policy Change in the Obama Presidency." *PS: Political Science & Politics* 42(2): 329-334
- Woon, Jonathan. 2009. "Issue Attention and Legislative Proposals in the U.S. Senate." *Legislative Studies Quarterly* 34(1): 24-54

- Woon, Jonathan and Jeremy C. Pope. 2008. "Made in Congress? Testing the Electoral Implications of Party Ideological Brand Names." *Journal of Politics* 70(3): 823-836
- Woon, Jonathan. 2008. "Bill Sponsorship in Congress: The Moderating Effect of Agenda Positions on Legislative Proposals." *Journal of Politics* 70(1): 201-216
- Woon, Jonathan. 2007. "Direct Democracy and the Selection of Representative Institutions: Voter Support for Apportionment Initiatives, 1924-1962." *State Politics and Policy Quarterly* 7(2): 167-186

OTHER PUBLICATIONS

- Woon, Jonathan. 2012. "Laboratory Tests of Formal Theory and Behavioral Inference" In Bernhard Kittel, Wolfgang Luhmann, and Rebecca Morton (eds), *Experimental Political Science: Principles and Practices*. Palgrave Macmillan.
- Woon, Jonathan. 2012. "Review of *A Model Discipline: Political Science and The Logic of Representations* by Kevin Clarke and David Primo" *The Experimental Political Scientist* 3(2): 26-30.
- Krehbiel, Keith, Adam Meirowitz, and Jonathan Woon. 2005. "Testing Theories of Lawmaking." In David Austen-Smith and John Duggan (eds) *Social Choice and Strategic Decisions: Essays in Honor of Jeffrey S. Banks*. Berlin: Springer-Verlag.

MANUSCRIPTS UNDER REVIEW

- Minozzi, William and Jonathan Woon. "Direct Response and the Strategy Method in an Experimental Cheap Talk Game" (under review, *Journal of the Economic Science Association*)
- Woon, Jonathan and Kristin Kanthak. "Laboratory Elections, Ability, and Candidate Honesty" (revise and resubmit, *Journal of Economic Behavior & Organization*)
- Minozzi, William and Jonathan Woon. "Competition and Strategic Communication: An Experimental Study" (under review, *Games and Economic Behavior*)
- Woon, Jonathan, Sean Craig, Amanda Leifson, and Matthew Tarpey. "Trump is not a (Condorcet) Loser: Social Choice and the 2016 Republican Nomination" (under review, *PS: Political Science & Politics*)

WORKING PAPERS

- Woon, Jonathan. "Political Lie Detection"
- Woon, Jonathan, Dmytro Ilin, Minsu Jang, Kira Pronin, and Jacob Schiller. "Discussion and the Fairness of Majority Rule"
- Pronin, Kira and Jonathan Woon. "Public Deliberation, Private Communication, and Collective Choice"

WORK IN PROGRESS

Minozzi, William and Jonathan Woon. “Numeric versus Verbal Messages in Cheap Talk Communication Games”

Cook, Ian P., Ian R. Turner, and Jonathan Woon. “Fear of Failure: Policy Experimentation and Career Concerns”

Woon, Jonathan, Sean Craig, Amanda Leifson, and Matthew Tarpey. “Coherence of Preferences and the 2016 Republican Presidential Nomination”

Bendor, Jonathan and Jonathan Woon. “Voting versus Fighting: Problem Representations and Political Behavior”

GRANTS

University of Pittsburgh, Central Research Development Fund Small Grant, “Can Citizens Detect Truth and Lies in Politics?” (2017-2019, \$13,500)

National Science Foundation, “Workshop: Behavioral Models of Politics” National Science Foundation (Co-Program Director, with David Siegel, Duke University, April 2017-March 2018, \$48,654)

National Science Foundation, “Collaborative Research/Workshop: Behavioral Models of Politics” National Science Foundation (Program Director, with David Siegel, Duke University, August 2015-July 2016, \$49,187)

National Science Foundation, “Women Don’t Run: An Experimental Analysis of Women and the Choice to Represent,” National Science Foundation (Co-Principal Investigator, with Kristin Kanthak, SES-1154739, September 2012-August 2015, \$246,717)

University of Pittsburgh, Type I Third Term Research Stipend (2011, \$4,000)

University of Pittsburgh, Central Research Development Fund Small Grant, “Experiments on Political Uncertainty, Pandering, and Jamming” (2010-2012, \$7,500)

Carnegie Mellon University, Berkman Faculty Development Grant (2006-2007, \$9,960)

FELLOWSHIPS & AWARDS

Marian Irish Award (2015) for best paper in women and politics, with Kristin Kanthak, Southern Political Science Association

Betty Nesvold Award (2014) for best paper in women and politics, (with Kristin Kanthak, Western Political Science Association

Honorable Mention, Best Experimental Paper Award (2011) APSA Experimental Research Section

Artinian Travel Award (2008) Southern Political Science Association

Visiting Fellow (Summer 2007) Hoover Institution, Stanford University

Jaedicke Merit Award (2003) Stanford Graduate School of Business

Summer Research Fellowship (2004) John M. Olin Program in Law and Economics, Stanford Law School

National Science Foundation Graduate Research Fellowship (2001-2004)

Leon Weaver Award for Best Paper on Representation (2000), with Stephen Ansolabehere and James Snyder. APSA Representation and Electoral Systems Section

Outstanding Undergraduate Thesis Award (2000) MIT Political Science

Jeffrey L. Pressman Research Grant (1999) MIT Political Science

INVITED BLOG POSTS

Kanthak, Kristin and Jonathan Woon. 2015 (February 25) “Election aversion means that leveling the playing field may not be enough to convince women to run for office” LSE American Politics and Policy <http://blogs.lse.ac.uk/usappblog/2015/02/25/election-aversion-means-that-leveling-the-electoral-playing-field-may-not-be-enough-to-convince-women-to-run-for-office/>

Woon, Jonathan. 2012 (November 9) “Fundamentals of Lawmaking: Gridlock in the 113th Congress” The Monkey Cage <http://themonkeycage.org/2012/11/fundamentals-of-lawmaking-gridlock-in-the-113th-congress/>

Anderson, Sarah and Jonathan Woon. 2011 (April 8) “431 Days and Counting for a Budget!” The Monkey Cage http://themonkeycage.org/2011/04/431_days_and_counting_for_a_bu/

CONFERENCES ORGANIZED

“Duke Behavioral Models of Politics Conference” (May 19-20, 2017, Duke University, organized with David Siegel, NSF SES-1657851)

“Pittsburgh Behavioral Models of Politics Conference” (May 12-14, 2016, University of Pittsburgh, organized with David Siegel, supported by NSF SES-1541501)

“New Directions in the Study of Diversity and Representation” (September 25, 2015, University of Pittsburgh, organized with Kristin Kanthak)

“Duke Behavioral Models of Politics Conference” (October 10-11, 2014, Duke University, organized with David Siegel)

“Pittsburgh Behavioral Models of Politics Conference” (October 11-12, 2013, University of Pittsburgh, organized with David Siegel)

CONFERENCE PRESENTATIONS

- Minozzi, William and Jonathan Woon. “Direct Response and the Strategy Method in an Experimental Cheap Talk Game” (2018 Stanford GSB Political Economy Celebration, 2018 American Political Science Association Annual Meeting)
- Woon, Jonathan “Political Lie Detection” (2016 American Political Science Association Annual Meeting, 2017 Toronto Political Behavior Workshop)
- Pronin, Kira, and Jonathan Woon. “Public Deliberation, Private Communication, and Collective Choice” (2017 NYU-CESS Experimental Political Science Conference, 2017 Public Choice Society Meeting)
- Woon, Jonathan. “Primary Elections, Strategic Voting, and Candidate Positioning” (2015 Yale CSAP American Politics Conference, 2016 Public Choice Society Meeting)
- Chaudoin, Stephen and Jonathan Woon. “How Hard to Fight? A Contest Experiment with Asymmetric Value Shocks” (2014 Economic Science North American Conference, 2015 Midwest Political Science Association Conference)
- Cook, Ian P., Ian R. Turner, and Jonathan Woon. “Policy Experimentation and Career Concerns” (2014 European Political Science Association, 2014 Southern Political Science Association)
- Cook, Ian P. and Jonathan Woon. “Bargaining, Concession, and Blame” (2013 Midwest Political Association Conference, 2013 NYU-CESS Conference on Experimental Political Science)
- Dancey, Logan, and Jonathan Woon. “The Macro Dynamics of Partisan Advantage.” (2013 Midwest Political Science Association Conference)
- Kanthak, Kristin and Jonathan Woon. “Women Don’t Run? Election Aversion and Candidate Entry” (2012 Vanderbilt University Miller and Stokes Conference, 2013 Midwest Political Science Association Conference, 2013 European Consortium of Political Research)
- Minozzi, William and Jonathan Woon. “Competition and Strategic Communication” (2012 Economic Science Association North American Conference, 2013 Southern Political Science Association Annual Meeting)
- Minozzi, William and Jonathan Woon. “Who Am I? Why Am I Here? Political Context and Strategic Communication” (2011 Vanderbilt University Conference on Government Expertise and Information)
- Woon, Jonathan. “An Experiment on Policy Accountability and Institutional Choice” (2011 American Political Science Association Annual Meeting)
- Kanthak, Kristin and Jonathan Woon. “Women Don’t Run: Gender Differences in Candidate Entry” (2011 Midwest Political Science Association National Conference, 2011 American Political Science Association Annual Meeting, 2011 Economic Science Association North American Conference, 2012 NYU-CESS Conference on Experimental Political Science)
- Minozzi, William and Jonathan Woon. “Competition, Preference Uncertainty, and Jamming: A Strategic Communication Experiment” (2011 Southern Political Science Association Annual

- Meeting, 2011 Midwest Political Science Association National Conference, 2011 American Political Science Association Annual Meeting)
- Woon, Jonathan and Ian P. Cook. “Competing Gridlock Models, Status Quo Assumptions, and Legislative Productivity” (2011 Southern Political Science Association Annual Meeting)
- Woon, Jonathan. “Democratic Accountability and Retrospective Voting in the Lab” (2010 Midwest Political Science Association National Conference, 2010 American Political Science Association Annual Meeting)
- Woon, Jonathan. “Democratic Accountability in the Lab: Sanctioning Poor Performance When Selecting Good Types is the Optimal Strategy” (2010 Southern Political Science Association Annual Meeting)
- Anderson, Sarah and Jonathan Woon. “Delaying the Buck: Timing, Uncertainty, and Appropriations Outcomes” (2009 American Political Science Association Annual Meeting)
- Woon, Jonathan and Sarah Anderson. “The Timing of Congressional Appropriations” (2008 American Political Science Association Annual Meeting)
- Hamman, John, Roberto Weber, and Jonathan Woon. “An Experimental Investigation of Delegation, Voting, and the Provision of Public Goods” (2008 Midwest Political Science Association National Conference, 2008 American Political Science Association Annual Meeting, 2010 NYU Experimental Political Science Conference)
- Pope, Jeremy and Jonathan Woon. “Roll Calls and Party Reputations: Evidence from the 2006 Cooperative Congressional Election Study” (2007 American Political Science Association Annual Meeting)
- Woon, Jonathan. “Asymmetric Partisan Bias in Perceptions of Political Parties” (2007 Midwest Political Science Association National Conference)
- Pope, Jeremy and Jonathan Woon. “The Dynamics of Party Reputation: Sources and Consequences” (2006 American Political Science Association Annual Meeting, 2007 Southern Political Science Association Annual Meeting)
- Woon, Jonathan. “Agenda Positions and the Moderation of Legislative Proposals” (2006 Midwest Political Science Association National Conference)
- Pope, Jeremy and Jonathan Woon. “The Dynamics of Party Reputation” (2005 American Political Science Association Annual Meeting)
- Krehbiel, Keith and Jonathan Woon. “Selection Criteria for Roll-Call Votes” (2005 American Political Science Association Annual Meeting)
- Siegel, David A. and Jonathan Woon. “A Formal Model of Vote Trading” (2005 American Political Science Association Annual Meeting)
- Woon, Jonathan. “A Resource Constrained Model of Issue Selection and Political Bargaining” (2004 Midwest Political Science Association National Conference, 2004 American Political Science Association Annual Meeting)
- Woon, Jonathan. “More Representation is Better Than Less: Voting on Apportionment Initiatives” (2001 American Political Science Association Annual Meeting)

Ansolabehere, Stephen, James Snyder, and Jonathan Woon. "Why Did a Majority of Californians Vote to Limit Their Own Power?" (1999 American Political Science Association Annual Meeting)

OTHER CONFERENCE ACTIVITY

Discussant. "Principal-Agent Relationships and Lobbying" (2016 Midwest Political Science Association Conference)

Discussant. "Experiments in International Relations." (2015 NYU-CESS Experimental Political Science Conference)

Discussant. "Pivotal Voting in the Laboratory" (2011 NYU Experimental Political Science Conference)

Chair and Discussant. "The Rule-Making Burdens of Congress" (2011 Midwest Political Science Association National Meeting)

Participant. (2010 University of Virginia Experiments on Politics Conference)

Discussant. "Formal Models of Electoral Accountability" (2010 Southern Political Science Association Annual Meeting)

Chair and Discussant. "Legislators' Speech and Its Determinants" (2009 American Political Science Association Annual Meeting)

Discussant. "Formal Models of Legislative Bargaining" (2008 American Political Science Association Annual Meeting)

Discussant. "Formal Models of Legislative Politics" (2008 Southern Political Science Association Annual Meeting)

Discussant. "Political Economy of Legislatures." (2007 American Political Science Association Annual Meeting)

Chair and Discussant. "New Measures of Legislator and Constituent Preferences" (2007 Midwest Political Science Association National Conference)

Working Group Participant. "Experiments, Causality, and the Study of Politics." (2006 American Political Science Association Annual Meeting)

Discussant. "Congressional Committee Assignments" (2006 Midwest Political Science Association National Conference)

SUMMER INSTITUTES

Lecturer on Experiments and Political Behavior (2017), Empirical Implications of Theoretical Models Summer Institute at UC Berkeley

Lecturer on Experiments (2016, 2017), Empirical Implications of Theoretical Models at University of Houston Hobby Center for Public Policy

Mentoring Faculty, Empirical Implications of Theoretical Models Summer Institute at UC Berkeley (2013). Students advised: Rachel Potter (Michigan), Emily Schilling (Iowa), Ryan Hubert (Berkeley), Ju Yeon Park (NYU)

Mentoring Faculty, Empirical Implications of Theoretical Models Summer Institute at UC Berkeley (2010). Students advised: Flori So (UCLA), Andrew Therriault (NYU), Eitan Tzelgov (Penn State), Alex Ruder (Princeton)

Participant, Summer Institute in Political Psychology, Stanford University (2006)

INVITED PRESENTATIONS

Institutions in Context: Gender and Equality, University of Tampere (2018)
Institute for Advanced Studies in Toulouse, Deliberation and Collective Choice Conference (2018)
University of East Anglia, Experimental Economics Seminar (2018)
London School of Economics, Government Seminar (2018)
University of Warwick, Political Economy Seminar (2018)
University of Southern California, Roundtable Discussion - Pivotal Politics Symposium (2017)
Texas A&M University, Economics and Political Science (2017)
Ohio State University, Political Science (2017)
Center for Experimental Social Science, Nuffield College, University of Oxford (2016)
Carlos III-Juan March Institute (IC3JM), Madrid (2016)
Washington University in St. Louis (2015)
Columbia University, Political Economy Seminar (2015)
University of Amsterdam, CREED Seminar (2014)
Vanderbilt University, Center for the Study of Democratic Institutions (2014)
Stony Brook University, Department of Political Science (2011)
Ohio State University, Behavioral Decision Making Seminar (2011)
Washington University in St. Louis, Political Economy Workshop (2011)
Duke University, Political Economy Workshop (2011)
Columbia University American Society and Politics Workshop (2007)
University of Pittsburgh, Department of Political Science (2006)
Carnegie Mellon University, Department of Social and Decision Sciences (2005)
Northwestern University, Department of Political Science (2004)
University of California, Berkeley, Department of Political Science (2004)
University of Rochester, Department of Political Science (2004)
New York University, Department of Politics (2004)

TEACHING AND ADVISING

PhD Courses

Behavioral Theory and Experiment
Foundations of Quantitative Methods
Formal Political Theory I
Formal Political Theory II
Math Short Course for Political Scientists
International Relations and Formal Modeling Workshop

Undergraduate Courses

Strategy, Games, and Politics (formerly Formal Political Analysis)
Research Methods in Political Science
Capstone Seminar in American Politics: Predicting Presidential Elections
Capstone Seminar in American Politics: Business and Public Policy
Capstone Seminar in American Politics: Experiments and Political Behavior
Capstone Seminar in American Politics: Politics, Markets, and Inequality
Business, Politics, and Public Policy (Pitt, Carnegie Mellon, Stanford)
Strategic Analysis: Game Theory for Social Scientists (Carnegie Mellon)
Policy-Making Institutions (Carnegie Mellon)

PhD Thesis Committees

Matt Tarpey (current, chair)
Kira Pronin (current)
Amanda Leifson (current)
Sean Craig (current)
Fanghui Zhao (current)
Matt Zarit (current)
Jarrod Kelly (2017)
Ian P. Cook (2016, chair)
Andrea S. Aldrich (2015, chair)
Ju Yeon Park (2015, NYU)
Benjamin Melusky (2015)
Eric Loepp (2015)
Sun-Tak Kim (2012, Economics)
Dana Puia (2010)

MA Thesis Committees

Chun-Han Huang (current)
Matt Tarpey (2017)
Kira Pronin (2014)
Zachary Auter (2013)
Andrea Aldrich (2011)

DEPARTMENT AND UNIVERSITY SERVICE

Department Strategic Planning Committee, 2017 (Vice Chair)
American Political Behavior Search Committee, 2016 (Chair)
Lecturer and Academic Adviser Search Committee, 2016 (Chair)
Third-Year Review Committee, 2015
David Frederick Public Service Award Committee, 2015
Undergraduate Curriculum Committee, 2015-present (Chair)
International Relations Faculty Search Committee, 2015
Ad Hoc Promotion and Tenure Committee, Dietrich School of Arts and Sciences, 2014
Director/Co-Director, Center for the Study of American Politics and Society, 2013-present
Chinese Politics Faculty Search Committee, 2014
Global Sustainability Faculty Search Committee, 2013
Political Behavior Faculty Search Committee, 2012
IRB Coordinator, 2012-present
Alumni and Technology Committee, 2011-2015 (Chair, 2011-2014)
Chair's Advisory Committee, 2011-2013
Graduate Education Committee, 2011-2012
Methods Exam Committee, 2010, 2013-2014, 2015
International Relations Search Committee, 2009
Graduate Admissions Committee, 2009
Co-organizer, American Politics Workshop, 2008-2009
Co-organizer, CMU-Pitt Political Economy Reading Group, 2006-2007
Post-election presentation to the Osher Lifelong Learning Institute (Pittsburgh, PA), 2006
Political Science Search Committee (Carnegie Mellon University, Social and Decision Sciences),
2005-2006

PROFESSIONAL SERVICE

Associate Editor, *Journal of Experimental Political Science*, 2014-present

Editorial Board, *American Journal of Political Science*, 2014-present

Editorial Board, *Journal of Experimental Political Science*, 2013-2014

Experimental Research Section Book Award Committee, 2015

Ad Hoc Reviewer for:

American Journal of Political Science
American Political Science Review
American Politics Research
British Journal of Political Science
Commonwealth
Congress & the Presidency
Economic Inquiry
Economic Journal
Economics and Politics
Experimental Economics
European Economic Review
European Journal of Political Research
International Studies Quarterly
Israel Science Foundation
John Templeton Foundation
Journal of Behavioral and Experimental Economics
Journal of Economic Behavior & Organization
Journal of Law, Economics, and Organization
Journal of Legislative Studies
Journal of Politics
Journal of Public Economics
Journal of Public Policy

Journal of Theoretical Politics
Legislative Studies Quarterly
National Science Foundation
Netherlands Organisation for Scientific Research (NWO)
Oxford University Press
Political Analysis
Political Behavior
Political Research Quarterly
Political Science Research & Methods
Polity
Public Choice
Public Opinion Quarterly
Quarterly Journal of Political Science
Review of Economic Studies
Routledge
Springer Press
State Politics and Policy Quarterly
Time Sharing Experiments for the Social Sciences
University of Chicago Press