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Academic Positions

- 2017– Associate Professor (w. tenure), University of Pittsburgh
- 2011–2017 Assistant Professor, University of Pittsburgh
- 2015 Visiting Professor, Stanford University
- 2013 Visiting Associate, California Institute of Technology

Education

- PhD., Economics, New York University, 2011.
- MSc. (w. distinction), Econometrics and Mathematical Economics, London School of Economics, 2006.
- Diploma (w. distinction), Econometrics and Mathematical Economics, London School of Economics, 2005.
- MEng. (first class, honors), Mechanical Engineering, University of Bristol, 2002.

Research

Accepted and Published Papers

1. *At-will Relationships: How an Option to Walk Away Affects Cooperation and Efficiency* (with H. Wu), *Games & Economic Behavior*, accepted February 2017. DOI: 10.1016/j.geb.2017.02.007
2. *Assessing the Rate of Replication in Economics* (with J. Berry, L. Coffman, D. Hanley and R. Gilhleb), *American Economic Review* (P&P), 2017, **107**(5), forthcoming. DOI: 10.1257/aer.p2017111
3. *A Proposal to Organize and Promote Replications* (with L. Coffman and M. Niederle), *American Economic Review* (P&P), 2017, **107**(5), forthcoming. DOI: 10.1257/aer.p20171122
4. *Clearinghouses for Two-Sided Matching: An Experimental Study* (with F. Echenique and L. Yariv), *Quantitative Economics*, 2016, **7**(2): pp. 449–482. DOI: 10.3982/QE496
5. *The Slider Task: An Example of Restricted Inference on Incentive Effects* (with F. Augusto, E. Carbone, L. Connell-Price, M. Dunietz, A. Jaroszewicz, R. Landsman, D. Lamé, L. Vesterlund and S. Wang), *Journal of the Economic Science Association* (lead article), 2016, **2**(1): pp.1-12. DOI: 10.1007/s40881-016-0025-7
6. *Communication With Multiple Senders: An Experiment* (with E. Vespa). *Quantitative Economics* (lead article), 2016, **7**(1): pp.1-36. DOI: 10.3982/QE500

7. *A game theoretic approach to multimodal signaling* (with M. Dean and J. Higham), *Behavioral Ecology and Sociobiology*, 2013, **67**(9): pp. 1399–1415. DOI: 10.1007/s00265-013-1589-3
8. *A Field Study on Matching with Network Externalities* (with M. Baccara, A. Imrohoroglu and L. Yariv). *American Economic Review* (lead article), 2012, **102**(5): pp. 1773–1804. DOI: 10.1257/aer.102.5.1773

Invited Book Chapters

1. *Experimenter Demand Effects*, (with Johnathan de Quidt and Lise Vesterlund). invited for the *Handbook of Research Methods and Applications in Experimental Economics* (Edward Elgar Pub., edited by Arthur Schram and Aljaz Ule).

Working Papers

1. *Paired-Uniform Scoring: Implementing a binarized scoring rule with non-mathematical language* (with Emanuel Vespa), January, 2017, under submission
2. *Costly Communication in Groups: Theory and an Experiment*, March 2016, reject and resubmit at *Games & Economic Behavior*
3. *Experimenting with Equilibrium Selection in Dynamic Games* (with Emanuel Vespa), March 2017, third round at *Quantitative Economics*
4. *Quality Versus Quantity in Information Transmission: Theory and Experimental Evidence*, (with J. Lafky), January 2018, under submission
5. *Preference Reversals between One-Shot and Repeated Decisions: The Case of Regret*, (with A. Imas and D. Lamé), March 2017, revise and resubmit at the *Economic Journal*
6. *Cursedness and Failures in Non-Hypothetical Thinking: Dynamic Adverse Selection in the Laboratory*, (with F. Araujo and S. Wang), April 2018, under submission
7. *Information Transmission and the Shadow of the Future: An Experiment*, (with E. Vespa), December 2017, under submission

Work in Progress

- Laws of Large Numbers and Risk Preferences*, design stage, (with A. Imas and F. Araujo) (design)
- Dynamic Games and Teams*, design stage, (with J. Kagel and E. Vespa)
- Competition and Communication: An Experiment*, data collected, (with E. Vespa)
- Strategic Uncertainty in Dynamic Games*, design stage, (with E. Vespa)
- Information Competition and Reputation: An Experiment*, partial data collection complete, (with E. Vespa)
- Honesty on the Margin and in the Limit*, data collection complete, (with S. Halliday and J. Lafky)
- An Elicitation Horse Race*, data collection complete, (with D. Danz, L. Vesterlund)
- Scoring Rules in the Lab*, data collection complete, (with D. Danz, L. Vesterlund)
- Differential Selection in Multi-Player Dynamic Games*, design stage, (with Emanuel Vespa)
- Paying it forward: An experiment on an experimental college financing initiative*, data collection begun, (with D. Danz, D. Huffman, R. Landsman, L. Vestlund and S. Wang)
- Matching Procedures in the UEFA Champion's League*, early stages, (with M. Boczoń)

Presentations

Invited Talks: Pittsburgh, North Carolina State, Caltech, Princeton (IAS), Montreal, George Mason, Brown, Michigan, ITAM, UC Santa Cruz, UC San Diego, Ohio State, Penn State (Smeal), University of Arizona, UC Berkeley, Chapman University, NYU, UCL, Florida State, Maryland, Stockholm School of Economics, Hong Kong UST, Université Laval, Princeton, NYU (Abh Dhabi).

Conferences: ESA North America (2009,10,11,12,14,16); ESA International (2009,2012); Behavioral and Quantitative Game Theory (2010); Caltech/Yahoo! Research SISL (2009); Southern Economic Association (2009); ECORE Summer School (2011); Society for Economic Design (2011); Stanford Institute for Theoretical Economics: Experimental Segment (2011,2013,2016); Econometric Society (Summer 2012); UCSB Experimental Workshop (2013, 15); Stony Brook: Experimental Game Theory Workshop (2013); CESifo Behavioral Workshop (2013,16); WZB Matching Workshop (2014); Social Dilemmas Conference (2015,17); Wallis Political Economy Conference (2015); AEA Meetings (2012,2017); Society for Advancement of Economic Theory (2017)

Grants

National Science Foundation: “An Exploration of Behavior in Dynamic Games”, SES 1629193, (\$192,882, Sept 2016–August 2018, with E. Vespa; PI for sub-award of \$97,052)

Stanford University, Visiting Assistant Professor fellowship (\$75,000, January 2016)

University of Pittsburgh Central Research Development Fund (\$8,000 July 2014)

Center for Industry Studies (\$5,000, May 2014)

National Science Foundation: Doctoral Dissertation Award 2011 (Recommended for funding; declined award due to early graduation)

Awards

Invited lecturer at Jerusalem Theory Summer School (Summer 2015)

Finalist, Distinguished CESifo Affiliate, 2013.

American Economic Review excellence in refereeing

Refereeing

American Economic Journal: Micro; American Economic Review; American Political Science Review; B.E. Journal of Theoretical Economics; Econometrica; Economic Journal; European Economic Review; Experimental Economics; Games & Economic Behavior; International Journal of Industrial Organization; Journal of Industrial Economics; Journal of Economic Behavior and Organization; Journal of Economics & Management Strategy; Journal of Economic Theory; Journal of Behavioral and Experimental Economics; Management Science; Quantitative Economics; Quarterly Journal of Economics, RAND Journal of Economics; Review of Economic Design; Review of Economics & Statistics; Review of Economic Studies; Southern Economic Journal; Theory & Decision.

Teaching Experience

Applied Econometrics (undergraduate), Pitt, Fall 2016

Experimental Seminar (graduate), Pitt, Spring 2014, Spring 2015

Experimental Economics (graduate), Pitt, Spring 2012, Spring 2013, Fall 2013, Spring 2015, Fall 2016

Game Theory (undergraduate), Pitt, Fall 2011, Spring 2013, Fall 2013, Spring 2015, Fall 2015

Microeconomic Theory (undergraduate), NYU, Fall 2008, 2010.

Principles of Economics (undergraduate), NYU, Spring 2010.

Experimental Economics (undergraduate), NYU, Fall 2009.

Microeconomics II (PhD.), NYU, Spring 2008.

Students and Advising

Co-adviser: Jae Won Kang (Seoul National), Hong Wu (Hong Kong Poly.), Diego Lamé (Current sixth year),

Committee: Ling Yang (Sydney), Shijun Ju (Industry), Felipe Araujo (Current fourth year), Qixin He (Current sixth year)

Second Year Reader/Adviser for: Eric Duerr; Qixin He; David Klinowski; Rachel Landsman; Connor Lennon; Diego Lamé.

Undergraduate Breckenridge advising: Jason Bigenho (UCSD PhD.); Qingchuan (Vivian) Lyu.

Last updated: May 1, 2018