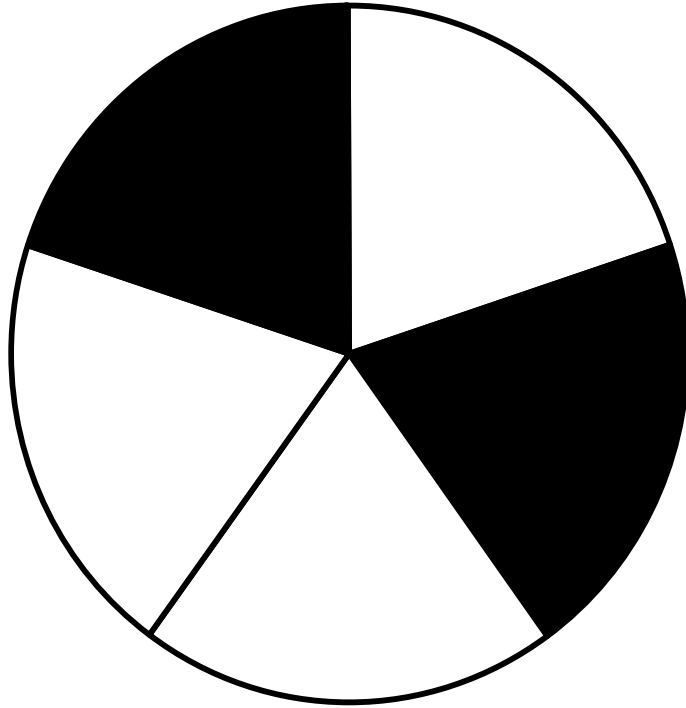


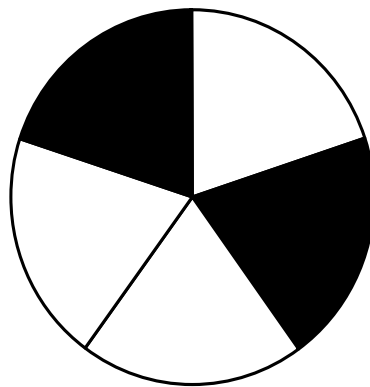
Figure 1: The pie chart



Instructions

Welcome to this experiment in decision making. Soon you will be randomly matched with another student. The experiment will take about 20 minutes and you may earn up to 40 Shekel in it.

In the first stage of the experiment one person in each couple will be asked to make a simple decision: to choose one out of the five sectors of a pie chart similar to this.



The actual pie will be a two-sided pie, in which the two sides are identical {At this point the subjects were given the actual pie chart used in the experiment in order to observe it}.

We will mark this choice on the inside of the chart. Then we will flip the chart randomly, and show it to the other subject. The second subject will not know whether (s)he observes the chart from the same side as the first subject or not. (S)he will also not see the choice of the first player. We will then ask the second subject also to choose one sector out of the five.

Payment: Each of the two subjects will be paid 20 shekels if they will choose the same sector and nothing otherwise.

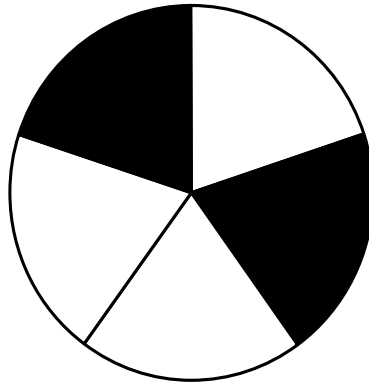
We will then repeat this experiment once more in exactly the same way. We will not let you know the outcome of the first experiment before choosing in the second. At the end of the second experiment the payment for the two experiments will be calculated and you will be paid privately and in cash.

Do you have any questions?

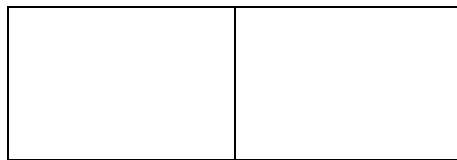
Instructions

Welcome to this experiment in decision making. The experiment will take about 20 minutes and you may earn up to 40 Shekel in it.

We will first ask you to choose one of two objects, similar to the following:



Or



You will be matched with another subject who chose the same object as you did.

If you choose the pie, then one person in each couple will be asked to make a simple decision: to choose one out of the five sectors of a pie chart similar to this. The actual pie will be a two-sided pie, in which the two sides are identical. {At this point the subjects were given the actual pie chart used in the experiment in order to observe it}.

We will mark this choice on the inside of the chart. Then we will flip the chart randomly, and show it to the other subject. The second subject will not know whether (s)he observes the chart from the same side as the first subject or not. (S)he will also not see the choice of the first player. We will then ask the second subject also to choose one sector out of the five.

If you choose the rectangle, then the experiment will be done in a similar way but with the rectangle.

Payment: Regardless of the object chosen, each of the two subjects will be paid 40 Shekel if they choose the same sector and nothing otherwise.

Remark: In case we will have an uneven number of subjects choosing the pie, one of them will be chosen randomly to participate in the rectangle experiment.

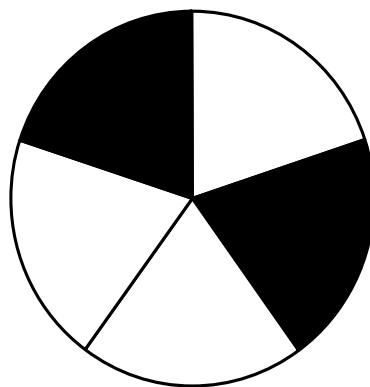
At the end of the experiment the payment will be calculated and you will be paid privately and in cash.

Do you have any questions?

Instructions

Welcome to this experiment in decision making. The experiment will take about 20 minutes and you may earn up to 60 Shekel in it.

In the first stage of the experiment you will be asked to make a simple decision: to choose one out of the five sectors of a pie chart similar to this.



The actual pie will be a two-sided pie, in which the two sides are identical. {At this point the subjects were given the actual pie chart used in the experiment in order to observe it}.

We will mark this choice on the inside of the chart. Then we will flip the chart randomly, and show it to you again. You will not know whether you observe the chart from the same side as before or not. We will then ask you to choose again one sector out of the five.

Payment: You will be paid 20 Shekel if you choose the same sector in the two stages and nothing otherwise.

We will then give you the instructions for the second part of the experiment.
At the end of the second experiment the payment for the two experiments will be calculated and you will be paid privately and in cash.

Do you have any questions?